

# Get to know your banking partner!

At Highland Bank, our experienced bankers are here to get to know you and your business to identify and fulfill your financial needs.

Jim Horton is a seasoned commercial banking professional with nearly four decades of experience in the Twin Cities financial industry. His extensive knowledge and strong local connections uniquely position him to manage a portfolio of participation loans purchased through other local community banks. Additionally, Jim maintains direct relationships with valued clients whom he has supported throughout his career, ensuring their financial needs are met with precision and care.

Jim's expertise encompasses a wide range of financial services, including commercial real estate transactions and commercial/industrial financing. He is adept at helping businesses of all sizes across various industries, guiding them through informed banking and financial decisions. His consultative approach fosters partnerships built for long-term prosperity, consistently striving to find the right solutions for his clients.

Known for his strategic thinking and commitment to client success, Jim's approach has earned him a reputation for reliability and excellence in the industry. His ability to navigate complex financial landscapes and deliver personalized service makes him a trusted advisor to many businesses.

When it's time to escape the hustle and bustle of the banking world, Jim retreats to his family's hobby farm, complete with a menagerie of goats, chickens, cats, dogs and rabbits, where he enjoys a simpler pace of life. In his spare time, he cherishes moments with his grandchildren and can often be found engaging in outdoor activities such as golfing, boating, camping, spending time at the cabin, and traveling.



## Connect with Jim

**Jim Horton | SVP, Senior Commercial Banker**



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